



where the world turns for **DC Power**



The Power to **Communicate:**

Public Carrier Networks

Central Office

Transmission Systems

Cellular Operations

PCS

Private Mobile Radio

Networks

Microwave

PBX

Fibre Optic Transmission

Utilities

Satellite Ground Stations

Broadband Networks

Powerful **Proven** Performance

In today's communications industry, tight budgets, short lead times and increased competition influence every equipment purchase decision. Selecting the right DC power supplier has never been more important.

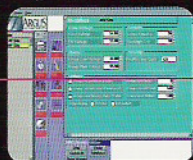
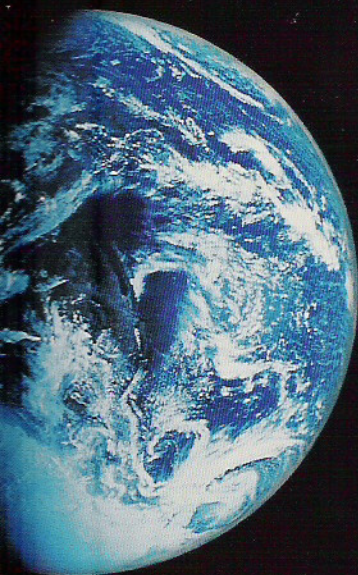
Argus Technologies is an industry specialist; DC power is not a sideline, or an afterthought, it is the entire business. All of Argus' resources are dedicated to providing the most advanced switched mode power products available. In a world where technology is changing constantly, it pays to deal with the experts.

The consequences of dealing with the wrong DC power vendor can be costly. When systems are not delivered on time, don't perform as promised, or technical support is weak, productivity suffers. This costs you money, time and credibility. The results can be devastating to the bottom line.

Choosing Argus Technologies as your DC power vendor protects against such misfortunes. This protection comes in the form of a proven track record of product reliability and on-time delivery, years of communications industry experience and a comprehensive customer service and support program that provides assistance whenever and wherever it's needed.

Exceptional Power Density

Across the globe, Argus keeps pace with technological changes that are revolutionizing the communications industry.



H

D

Responsive

Argus is focused on helping customers achieve their goals. Whether it's providing application specific power systems or comprehensively trained staff who deliver knowledgeable, 24-hour technical support – total commitment to customer satisfaction is guaranteed.

Innovative

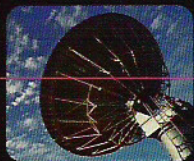
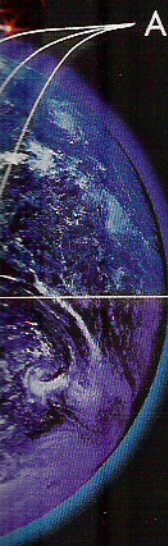
Since its inception in 1986, the company's R&D team has worked closely with communications companies to design products that fulfill actual customer needs. This approach led to the launch of the world's first 48 volt, 100 amp switched mode rectifier for commercial telecom applications in 1988. Similarly, in the early '90s, Argus' ongoing research efforts resulted in the introduction of "modular" rectifier systems. This pioneering spirit continues with technological breakthroughs in intelligent controllers, rectifiers and converters. Today, with over 20 international papers and patents, Argus is universally recognized as one of the world's leading authorities on DC power products for communications.

Reliable

In this business, reliability is a must. At Argus, an ISO 9000 registered company, every employee takes a personal responsibility to ensure that his or her work meets or exceeds the standards outlined by our quality manuals. In addition, all of our current products are fully tested for adherence to appropriate global communications and safety standards, including CE, UL, CSA, IEEE and Bellcore. At high altitudes, in sub-zero temperatures, in roadside and pole-mounted cabinets, or any confined location – you'll find Argus power systems at work in the most adverse, demanding conditions imaginable, providing steady, clean, reliable power.

Modular Design and Universal Compatibility.

Argus DC Power Products:



Customized Power Systems

From small to large, simple to complex – Argus manufactures DC power systems to suit your specific needs. Every system starts out from one of two basic designs: Integrated or Traditional. Both types of systems are available in a wide range of voltage and current configurations.

Rectifiers and Converters

The heart of each power system is the rectifier and/or converter. Rectifiers transform AC voltage into the stable, regulated DC voltage required by communications equipment. Converters are used to convert DC voltage from one level to another. Argus offers a wide variety of these innovative products, utilizing the world's most advanced switched mode technology.

Supervisory and Control Panels

Argus offers a wide variety of supervisory and control panels, from advanced digital supervisory panels with built-in intelligence to analog units with more basic functions.

System Components and Accessories

From fuse and circuit breaker panels to universal distribution centers, batteries and relay racks, Argus offers it all. If you have a need, Argus has a DC accessory to meet it.

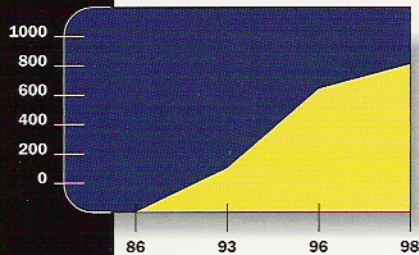
Affordable

Our comprehensive product line includes pre-packaged solutions such as our popular DC UPS, and custom-configured power systems for large and complex applications. Our goal is to design the most economical and efficient solution to satisfy your current needs and allow for future growth. At Argus, supplying superior communications power systems is, and always has been, our only business. Our products reflect our commitment to doing one thing and doing it well.

Argus

A History of Innovation and Growth

Customer
Growth



Increased demand for voice, video, data and internet services has fueled the rapid expansion of the global communications industry during the last decade. Expertise in powering communications equipment has enabled Argus to increase its market presence during this growth period.

Since 1990, Argus' revenues have risen by more than 700 percent and shipments have exceeded 100,000 units. Similarly, Argus' customer base – which ranges from small end users to multi-national corporations continues to expand.

In early 1997, Argus moved into a new 5000 m² (50,000 sq. ft.) corporate headquarters in Vancouver, Canada – a strategically located, burgeoning center for high technology, resources and manufacturing. From this base extends a global network of sales and service offices located throughout every major telecommunications market.

Market
Segments

